

How to

create your own sustainable swim-wear line
select your fabrics & colours
Create a dummy order & know your investment
sampling & production lead times
select your accessories & create a brand logo

"We are here to assist. Any questions, at the back of this catalogue your find all our contact details. Ready to get started?"





Create your own swimwear line

Thanks for downloading our guide. Enclosed you find a good brief on how you can get started, not only quickly but in a way that will compete up against almost any well-know brand you can find today. Flick through this booklet & read about our fabrics, best selling designs, accessories packaging shipping & how we assist with delivery to your door.

As you may know, sustainable, earth-friendly swim-wear is supper hot right now with online brands literally selling out as fast as we can stock them, not in all cases but in many, far more than before COVID.

You will find the best selling designs of late 2020 as well as the ones that we know from incoming sales what is going to be hot in 2021.

Take note. Any design can be made in any fabric, colour or print. You can also add some of your own designs making your collection totally unique & right for your market.

Near the back, your find a size guide. These sizes are body sizes & have proven to be the best for the fabrics we offer. You may grade up or down to suit your custom base to ensure the fitting fits your customer base.

We aim to be as flexible as possible accommodating wishes & are always here with a great team of English-speaking ladies ready to take your call or chat via WA.

How to get started

Once you have gone through the guide, first step is to get your collection priced. All we require are your designs to be made in which fabric. Anything other, we will go over after you have approved your prices. We also require your logo & layout for the heat press which will be pressed into the back of each piece. We can assist you with this on request.

Getting Priced - Handover

Our designs here

>

Your designs here



We will check all your designs & notes to ensure all is clear & understood. In max 3 working days you will receive back the very best bulk wholesale price for the highest grade of product of any supplier in Bali.

Example handover <u>here</u>



Selecting fabrics colours & prints

The key to working fast to market, in an organic manner is being able to order from fabrics & colours that are freely available. As we import mostly all of our fabrics, this means that any not held in stock will take from your PO approx 4 weeks to bring in. This doubles your production time & could cause loss sales from your bricks & mortar or online store. Not good!

Consider carefully, what you decide today will effect your timing & turn around considerably A - MOQ 20m per colour. Stocks fabrics are exactly the same as imported fabrics, not left overs. We cut & sew orders with weekly uplifts from overseas direct to our facility. Fast to produce, in most cases 4 weeks ready to uplift to any overseas address.

B - MOQ 70m. Allow an additional 4 weeks to import, 10 weeks in total any order goods ready for despatch. The main advantage of importing is there are many more colours. You may also require printed fabrics. As 90% all our print is handled digitally on REPREVE, a super soft American fabric, printed overseas.



Keeping within budget - Know the MOQ

Is 480 pieces, in up to 10 designs, 4 per size & colour.

We can produce any order up to 15,000 pieces with fabric in hand in less than 6 weeks.

To know your total spend, add the designs you like from our catalogue into a dummy order form. Then add the prices & how many pieces you want to order to know the total investment your likely looking at.

Download our dummy order form & fill in the details. You will now know what oyur investment is.

NOTE

Approx retail price our clients sell at. \$99 - \$129 one pieces, \$59 - \$79 Tops, \$49-\$59 bottoms



Select your accessories & create a brand logo

All designs will require branding, your logo, washing instruction & size. We include this in our costing as well as any other none branded accessories. For example - metal hardware, one branded heat press, hygienic sticker, all are included in your estimate price.

All items are then individually packed in a bio-degradable bags, offering a zero waste option, Any branded accessories you require, will be calculated on order. Anything other than shown on our website, will most likely require to be imported.

If you have some speciality hardware you wish us to import, then contact us in order we can discuss the best possible way.

*Ensure you check the <u>Dispatch & Delivery</u> page to know how we handled imports.

**Accessories & print requests are the fist thing we handle.







PRICES

Fully fledged - ready to sell

2 sides plain - A

2 sides printed digitally - B



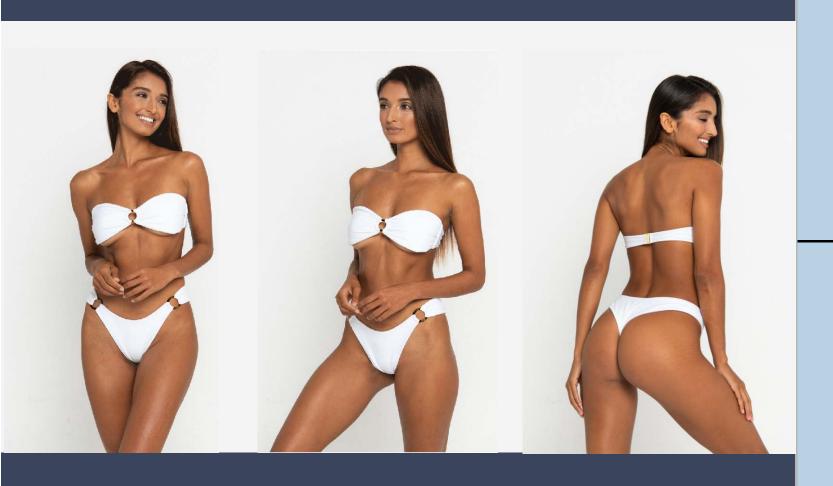
A classic bandeau top with plastic tortoise rings detail to front & metal clasp to back

A: \$15.40 B: \$16.40

BOTTOM 515

A cheeky bikini bottom with a plastic tortoise ring detail to each side A: \$15.50

B: \$17.90



A classic bandeau top with plastic tortoise rings detail to front & metal clasp to back

A: \$15.40 B: \$16.40

BOTTOM 527

A high waisted, medium coverage bottom with plastic tortoise ring detail at center front

A: \$13.50 B: \$14.90



TOP 416

A square neck bandeau styled top with adjustable tie back & adjustable under bust for modest or minimal breast coverage

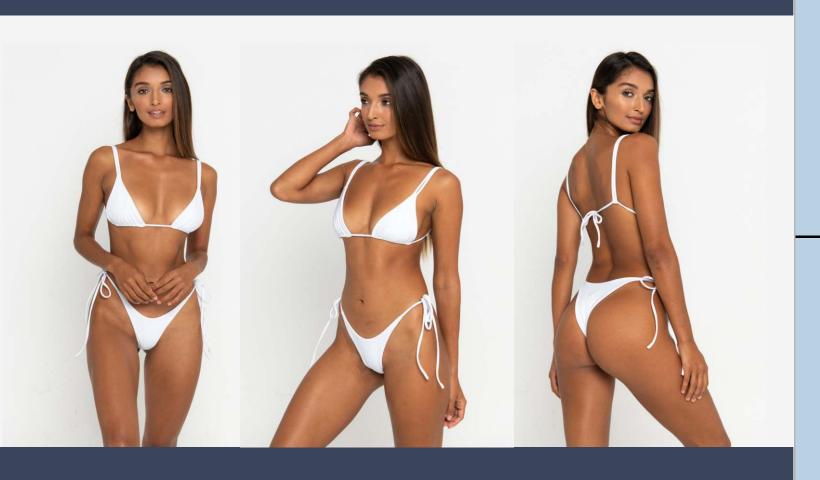
A: \$13.90 B: \$15.40

BOTTOM 516

A high waisted, medium coverage bikini bottom

A: \$12.50

B: \$13.93



A double strap triangle bikini top with adjustable back tie & adjustable under bust for modest or minimal breast coverage A: \$13.50 B: \$14.90

BOTTOM 517

A cheeky, triangle bikini bottom with adjustable side ties

A: \$12.50 B: \$13.90



TOP 418 A scoop neck bandeau styled top with over the shoulder straps & adjustable

A: \$13.90 B: \$14.99

BOTTOM 518

A high waisted, medium coverage bikini bottom with an elasticated waist

A: \$13.50

B: \$15.40



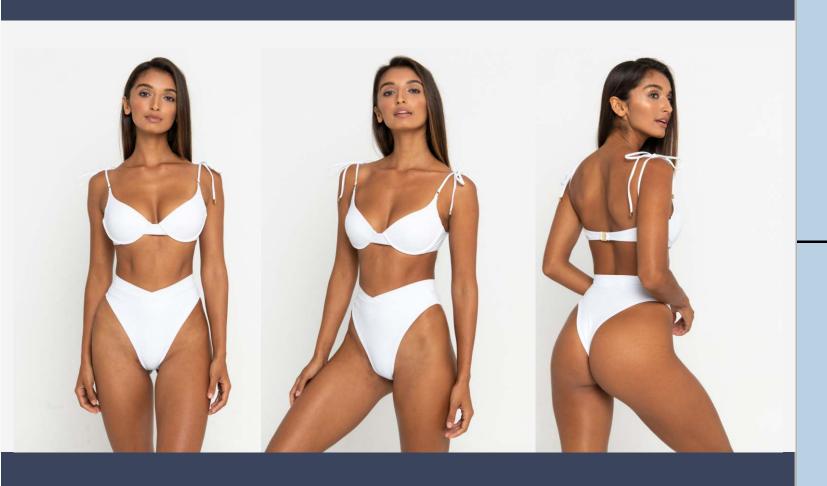
A classic halter neck triangle bikini top with adjustable back ties & adjustable under bust for modest or minimal breast coverage.

A: \$12.90 B: \$13.90

BOTTOM 519

A classic triangle bikini bottom with adjustable side ties & adjustable front and back for modest or minimal coverage

A: \$12.40 B: \$13.40

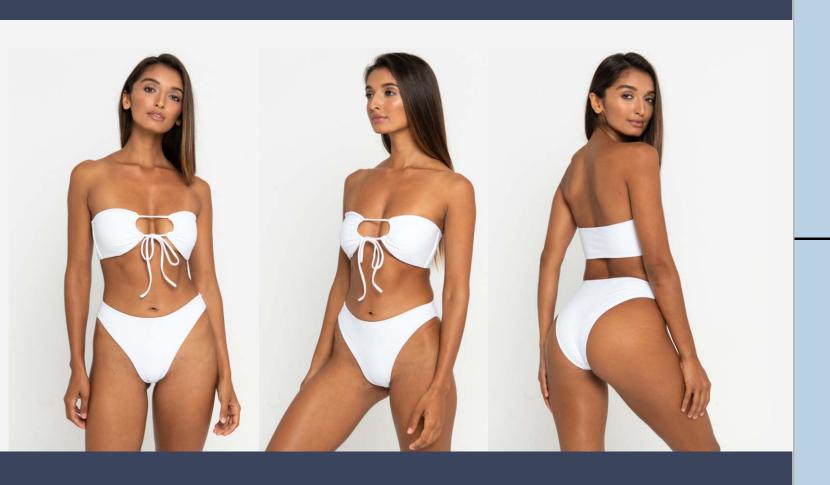


A balconette wire bikini top with fixed push-up padding, adjustable shoulder ties & metal clasp closure at the back.

A: \$20.99 B: \$22.40

BOTTOM 520

A high waisted, medium coverage bikini bottom with cross over V detail at center front A: \$13.99 B: \$15.90



A bandeau styled bikini top with adjustable center front ties for modest or minimal breast coverage

A: \$14.40 B: \$15.41

BOTTOM 521

A high waisted, medium coverage bikini bottom with a more modest front coverage A: \$12.96 B: \$14.45



A balconette wire bikini top with adjustable front tie straps & metal clasp closure at the back.

A: \$17.99

B: \$19.50

BOTTOM 522

A cheeky coverage bottom with adjustable front and back for modest or minimal coverage

A: \$12.40

B: \$13.40



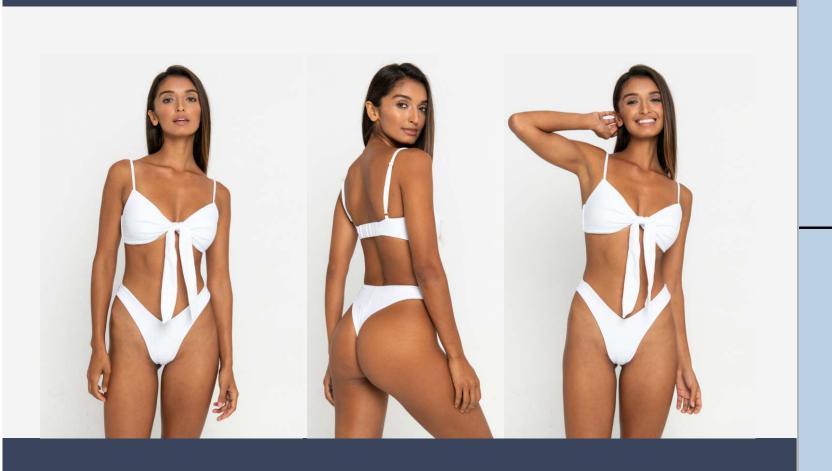
A balconette wire bikini top with thick adjustable straps & metal clasp closure at the back.

A: \$17.99 B: \$19.43

BOTTOM 523

A high waisted, medium coverage bikini bottom with binding edge detail

A: \$12.99 B: \$14.50



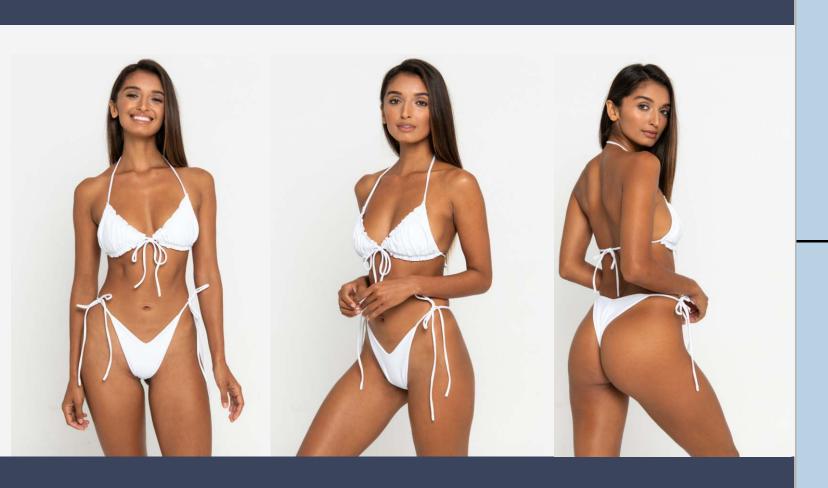
A bandeau styled front tied bikini top with adjustable shoulder straps & elasticated back A: \$16.90 B: \$18.40

BOTTOM 524

A cheeky coverage bikini bottom with V cut front & back

A: \$12.96

B: \$14.45



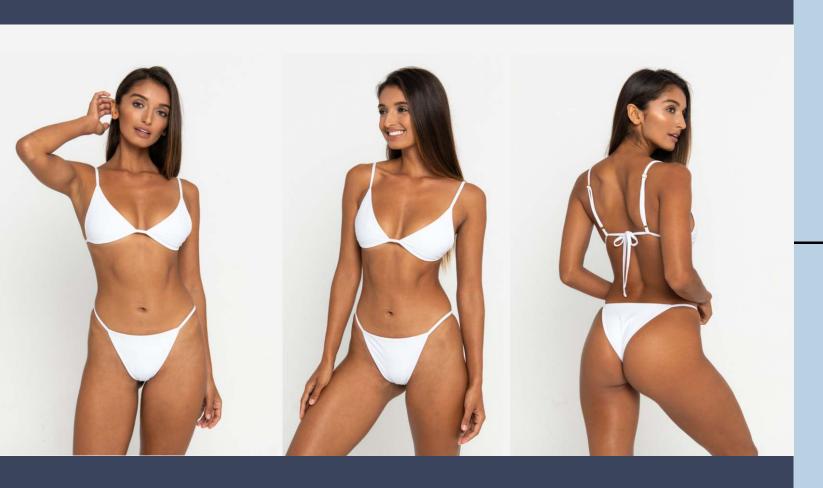
A ruched triangle styled bikini top with tie front detail & adjustable straps tied at back

A: \$13.40 B: \$14.45

BOTTOM 525

cheeky V cut front & back bikini bottom with adjustable side ties

A: \$12.50 B: \$13.90



A triangle top with over the shoulder adjustable straps & back tie

A: \$13.99 B: \$14.99

BOTTOM 526

A cheeky coverage triangle bikini bottom

A: \$11.93

B: \$12.94



A scoop neck one piece with thick adjustable straps and cheeky coverage

A: \$20.99 B: \$24.50



A single shoulder one piece with adjustable straps, waist tie & clasp back

A: \$21.40 B: \$24.50



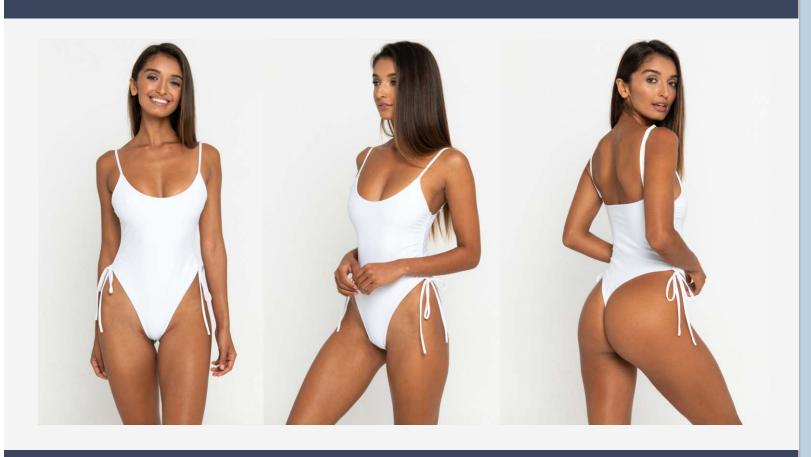
A tie front one piece with adjustable straps and cut out front detail & medium coverage

A: \$20.90 B: \$24.40



A cut out front detail one piece with 9-hook closure at the back, adjustable halter neck ties & cheeky coverage

A: \$19.99 B: \$23.42



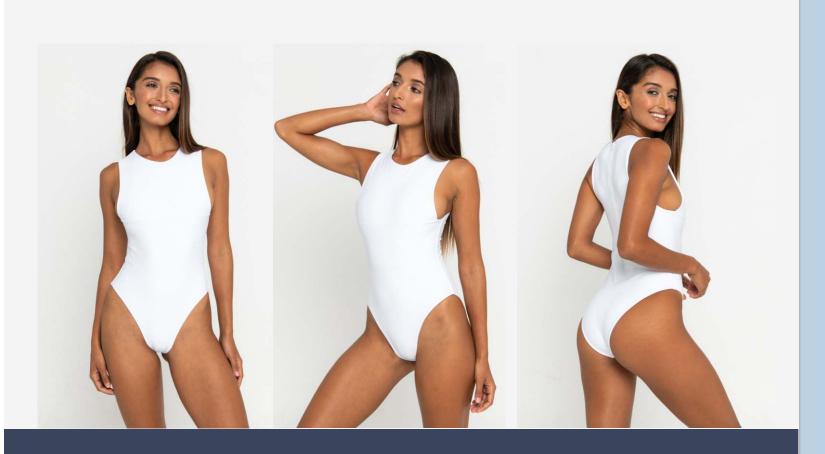
A scoop neck one piece with adjustable straps, side runch detail & cheeky coverage

A: \$21.47 B: \$24.96



A low front cut out one piece with double adjustable straps & medium coverage

A: \$20.90 B: \$23.99



Sleeveless front panel one piece with back zip

A: \$22.50 B: \$26.91



SUSTAINABLE SWIM & ACTIVE PACKS

With any Starter Pack in hand, you're be able to try on for fitting purposes & know the actual quality of our production. If your dream is to get started in your own Eco-friendly, sustainable brand, then these packs could well be the best investment you ever make.

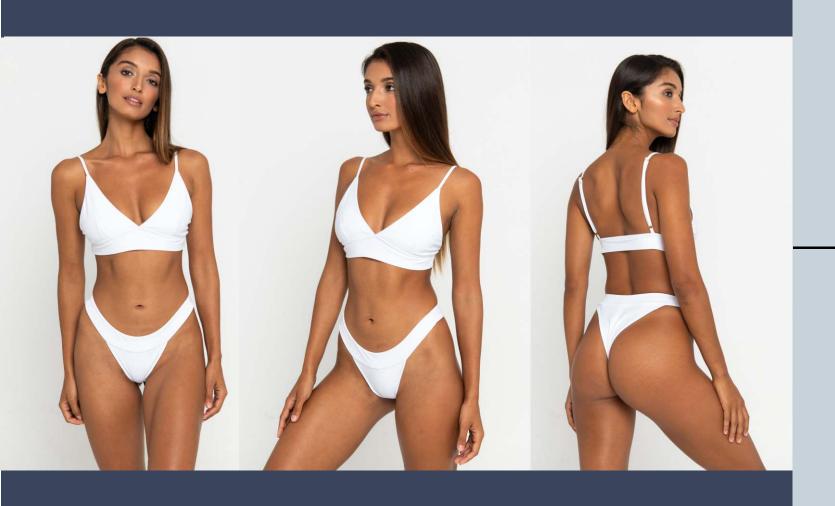
Simply browse our store & select your pack/s. 5 -7 working days, delivered to your door.

All Starter Packs are made using premium grade recycled fabrics.

Every pack comes with one actual fabric swatch of all of the fabrics shown on our website + the corresponding laser copy colour cards, allowing you to feel the individual textures of each fabric & see the colours on offer. Also included, you'll find a good selection of premium grade accessories made for such brands as Victoria's Secret, FAE, PE Nation, Lululemon etc.

Whether you're starting from scratch or a seasoned designer, your find selecting your fabrics, colours & accessories so much easier working at your own pace, from the comfort of your home.

Grab a pack here



STS-001

TOP

A classic balconette wire bikini top with adjustable straps & metal clasp closure at the back.

A: \$13.90 B: \$14.44

SBS-001 BOTTOM

A high waisted bikini bottom with V cut front & cheeky coverage

A: \$11.99 B: \$12.90



STS-002 TOP

A balconette wire bikini top with fixed push-up padding, adjustable straps, metal clasp closure at back & metal ring detail on either straps

A: \$17.50 B: \$18.80

SBS-002 BOTTOM

A cheeky bikini bottom with metal ring detail on either side.

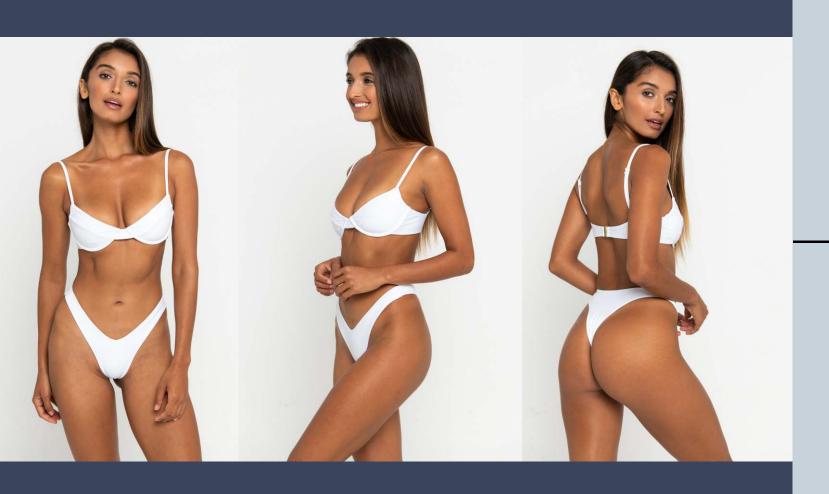
A: \$13.40 B: \$14.90



SOPS-003 ONE PIECE

A classic low neck, low back, high hip one piece with thick adjustable straps and cheeky/thong coverage

A: \$19.95 B: \$22.50



STS-004 TOP

A classic balconette wire bikini top with adjustable straps & metal clasp closure at the back.

A: \$16.50 B: \$17.50

SBS-004 BOTTOM

A high waisted bikini bottom with V cut front & cheeky coverage

A: \$12.90 B: \$14.50



STS-005 TOP

A tie back triangle bikini top with adjustable double straps & adjustable under bust for modest or minimal breast coverage.

A: \$13.40 B: \$14.49

SBS-005 BOTTOM

A cheeky, triangle bikini bottom with adjustable side ties

A: \$12.50 B: \$13.90

FAQ

WHAT IS THE MINIMUM ORDER QUANTITY (MOQ)?

SAMPLES – From 1 to 12 per collection. If you desire more than 12 designs, we require more time.

BULK – 300pcs per PO. 30 pieces per style, 3 pieces per size & colour.

Read more about MOQ <u>here</u>.

HOW LONG DOES PRODUCTION TAKE?

If you're selecting from our stock fabric, then bulk orders are lighting fast, in most cases ready for dispatch4-6 weeks.

If you're selecting fabrics plain or digital print to be imported, then add 3-4 weeks to import.

WHAT ARE THE PAYMENT TERMS?

SAMPLING - 100% via PayPal or Payoneer PRODUCTION - 50% deposit and 50% on completion via Bank Transfer.

ARE YOU ETHICAL & SUSTAINABLE?

All the fabrics we use are certified & or recycled, packaging Bio-degradable, dyes GOTS & OEKO-TEX® approved. Our employees receive free medical insurance include their spouse, up to three children covering all medical costs, doctor fees & hospitalization. Their salary is at least double the minimum wage with a healthy freshly cooked hot meal every day + regular health checks. You can read more here.

DO YOU ALWAYS HAVE STOCK FABRICS TO HAND?

On average, 85% of customers use our stock fabrics in sampling & production. The reasons simple, selecting stocks is so much faster when it comes to your bulk orders + you can more colours than if you have to wait for rolls of fabrics to be imported. Read more here.

DO YOU OFFER STARTER PACKS?

Yes, we do. We are selling many more as things are now more complex in traveling to Bali
For a minimal fee, you will receive the pack/s of your choice with all the laser-copy colour cards, real fabric swatches & accessories, via FedEx.
Select your pack/s here.

DO YOU OFFER FABRIC PACKS?

Yes, we do. A must for designers who require to see & feel the textures of the fabrics.

For just \$50 usd, your receive one real fabric swatch + all the corresponding colour cards seen on our website, Inc. FedEx to your door,

Go here

HOW DO YOU DELIVER SAMPLES & ORDERS?

Samples via FedEx & bulk orders via DHL.
See more on how we dispatch samples & production, <u>here</u>.

Sizing Guide in cm

Updated Jan 2021 - (for inches x by 2.4)



How to measure

Holding the tape measure securely, measure the four key points.

- 1. BUST. Over the fullest area of the bust & straight around the back
- 2. UNDER-BUST. Directly under the bust & straight around the back
- 3. WAIST. The waist is below the abdomen between the rib cage and hips

SIZE	Bust	Under-Bust	Waist	Hip	AU/NZ/UK	USA	EU	KOREA	JPN
XS	79	69	64	89	6	2	32	63-66	7
S	84	74	69	94	8	4	34	64-67	9
Μ	89	79	74	99	10	6	36	65-68	11
L	94	84	79	104	12	8	38	66-69	13
XL	99	89	84	109	14	10	42	67-70	15

Care

To ensure a long lasting quality, we recommend the following:

Hand wash with fresh cold water after use.

Do not machine wash using chemical detergents, as they can affect the hand feel becoming harsher. If you use a detergent we recommend a gentle detergent with no moisturisers.

Sun cream, tanning cream, or chlorine can damage and discolour swimwear, so use caution when exposing our products.

Edits to our size guide

Using the digital 2D AUTO-CAD we easily grade or size up or down according to your instructions. For example, some European,
American & Scandinavian brands choose to grade up one size, making our size M their size S. Simple inform how you want to go with the sizing & we will

discuss with our pattern makers. Also, sending over your tech packs with your sizes can be complex & often does not work well. Reasons simple, the sizes we work with are tried & tested & are actual body sizes.



Chat with us

Our English speaking reps are online assisting with a chat or call back Whatsapp <u>+62 811 388 512</u> email get.started@swimwearbali.com

We look forward to getting you started in your own sustainable swim-wear line.

www.swimwearbali.com





